

CHAIR IN E-BUSINESS

Research in the media

About A Third Of People Have A Fundamental Desire To Manipulate Others:

> <http://www.businessinsider.com/a-third-of-people-manipulate-others-2012-12> (<http://www.businessinsider.com/a-third-of-people-manipulate-others-2012-12>)

Studying Counterproductive behaviour:

> <http://www.economist.com/blogs/freeexchange/2012/09/economics-0> ([http://www.economist.com/blogs/freeexchange/2012/09/economics-](http://www.economist.com/blogs/freeexchange/2012/09/economics-0)

Making pay work - Why bosses should be careful when using performance-related pay:

> <http://www.economist.com/news/finance-and-economics/21578377-why-bosses-should-be-careful-when-using-performance-related-pay-making-pay-work> (<http://www.economist.com/news/finance-and-economics/21578377-why-bosses-should-be-careful-when-using-performance-related-pay-making-pay-work>)
